WorkMation

Capability Statement

UEI: ULKDHVSPKWZ4





ABOUT:

WorkMation's mission is to enable businesses of all sizes to enhance the benefits of their technology investments by integrating pervasive security and streamlining their workflows more efficiently and cost-effectively.

CORE COMPETENCIES:

Imagine what's possible if you converge IT, IoT, and physical environments. WorkMation and Cisco Meraki make it a reality!



Infrastructure

- Secure Software-Defined Wide Area Network
- Secure Software-Defined Access
- Secure Wireless Local Area Network
- Secure IP Video Cameras



Communications

- Secure Cloud Calling
- Secure Messaging
- Secure Video Meeting/Conferencing (IP and traditional calling)
- · Secure Digital Whiteboarding
- Secure File Sharing



Managed Services

- Security Assessment
- Technology Integration and Operational Assessment
- Infrastructure Devices
- Communication Devices
- Security Devices
- Day-to-Day IT Operations Ongoing:
 - Breach detection
 - Breach mitigation
 - Breach response
 - · Capacity planning

DIFFERENTIATORS:

- In-depth analysis of needs, TCO and ROI
- Highly specialized and focused exclusively on core competencies
- Deliver truly customized, secure, bespoke solutions
- We employ and partner with Subject Matter Experts
- Cisco Certified Internetwork Expert Specialists in-house

PAST PERFORMANCE:

CAGE: 7D2X6

New York City Department of Information Technology and Telecommunications

• Infrastructure Architecture, Design, and Deployment

New Jersey Office of Information Technology / New **Jersey Office of Homeland Security and Preparedness**

• Infrastructure Architecture, Design, and Deployment Services

Granite Telecommunications

 Architect, Designed, and Deployed IP/MPLS and MPLS VPN with MPLS Traffic Engineering

New York State MTA (East Side Access)

 Architect, Designed, and Deployed IP/MPLS and MPLS VPN with MPLS Traffic Engineering

Connecticut (Department of Transportation)

- Multiple Railroad Stations
 - Modernization of communications equipment per railroad station

CURRENT PROJECTS:

New Jersey Office of Information Technology

- Distributed Denial of Services (DDoS)
- Highly Resilient Next-Gen Network Fabric

New York State MTA (East Side Access)

Ongoing monitoring and maintenance

COMPANY DATA:

Accept Credit and Purchase cards

NASPO Reseller for the State of NY (Cisco Systems)

Minority Business Enterprise certified by:

- States: New York | New Jersey | Connecticut
- Cities: New York City
- Agencies: Port Authority of NY and NJ
- Organizations: Small Business Administration | New Jersey Supplier Diversity Council